

- 1. **Be present in that moment** (Don't multitask).
- 2. Enter every conversation assuming you have something to learn.
- 3. **Use open-ended questions:** Who, What, Where, When, Why, or How?
- 4. **Go with the flow** (Don't stop listening when thoughts come into your mind –Let them go so you can focus on what the other person is saying, not on the great idea you just had).
- 5. If you don't know, say that you don't know.
- 6. **Don't equate your experience with theirs.** (This is not about you).
- 7. Try not to repeat yourself.
- 8. **Stay out of the weeds** (e.g. don't spend time on stats, etc.).
- 9. Listen to understand and not to reply.
- 10. **Be brief.**

REFLECTION QUESTIONS

to guide your thoughts after watching this TED Talk at: https://www.ted.com/talks/celeste-headlee-10 ways to have a better conversation

- What are the values associated with these guidelines that are also values you hold and want to see practiced?
- In your experience, which of these guidelines is essential to a productive conversation about difficult topics, especially when we talk about them as a community?
- Which of these guidelines struck you as one(s) you do not often practice or as one(s) you had not thought about before?